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October 26, 1994

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RECEIVED
OCT 31 1994
EMERGENCY SUPPORT
SECTION

Linda Beasley
Enforcement Specialist
U.S. EPA Region V
Emergency Support Section HSE-5J
77 West Jackson Blvd.
Chicago, IL 60604

Re: Herschel Corporation a/k/a Herschel Manufacturing Corporation
Conservation Chemical Co. of Illinois, Inc. Site, Gary Indiana

Dear Ms. Beasley:

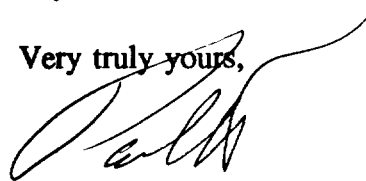
Our firm represents Herschel Corporation a/k/a Herschel Manufacturing Corporation located in Indianola, Iowa relative to the above-captioned matter. This letter is in response to your letter dated September 28, 1994, received by Herschel Corporation on October 5, 1994. Pursuant to oral extensions granted by Cynthia N. Kawakami of your office we have been given until today to respond to the above referenced letter.

Without admitting any liability for the performance or financing of the activities described in your letter or any liability to reimburse the U.S. EPA for its costs, please consider this letter as an indication of Herschel Corporation's willingness to negotiate in good faith for a settlement of any claim that might exist against it in connection with the Gary, Indiana Site. It is Herschel Corporation's understanding that it allegedly generated hazardous substances which may have been disposed of at such facility. Any such activities would have occurred prior to the current owners of Herschel Corporation acquiring such corporation, however, and, therefore, current management's understanding may not be totally correct.

Linda Beasley
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Herschel Corporation can not advise you at this time whether it will be represented at the November 10, 1994 meeting, but it can assure you that it is sincerely interested in a prompt and mutually satisfactory resolution of its potential liability.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Paul R. Tyler', with a long, sweeping horizontal line extending to the right.

Paul R. Tyler

PRT/cg

cc: Mr. Charles Ephriam, Esq. (via fax (312)269-1747)
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